

**ORANGE COAST COLLEGE FOUNDATION**

**FINANCIAL STATEMENTS**

June 30, 2020 and 2019

ORANGE COAST COLLEGE FOUNDATION

FINANCIAL STATEMENTS  
June 30, 2020 and 2019

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## INDEPENDENT AUDITOR'S REPORT

Board of Directors  
Orange Coast College Foundation  
Costa Mesa, California

**Report on the Financial Statements**

We have audited the accompanying financial statements of Orange Coast College Foundation (“the Foundation”), a Component Unit of Coast Community College District, which comprise the statements of financial position as of June 30, 2020 and the related statements of activities, cash flows, and functional expenses for the year then ended, and the related notes to the financial statements.

***Management’s Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

***Auditor’s Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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(Continued)

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Emphasis of Matter**

As discussed in Note 2 to the financial statements, the Foundation has adopted ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. Our opinion is not modified with respect to this matter.

**Other Matter**

The financial statements of Orange Coast College Foundation as of June 30, 2019 were audited by other auditors whose report dated November 13, 2019 expressed an unmodified opinion on those statements.

  
Crowe LLP

Sacramento, California  
February 18, 2021

ORANGE COAST COLLEGE FOUNDATION  
STATEMENTS OF FINANCIAL POSITION  
June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 366,457	\$ 458,488
Accounts receivable	5,425	6,200
Pledges receivable	100,000	110,000
Due from Coast Community College District	172,254	-
Prepaid expenses	25,000	25,000
Total current assets	<u>669,136</u>	<u>599,688</u>
Non-current assets:		
Pledges receivable, net of discount	94,671	235,759
Receivable for split-interest agreement	567,722	508,386
Operating investments, at fair value	905,388	1,144,064
Investments, at fair value	22,203,498	22,173,840
Investments held with FCCC	22,356	22,972
Assets held for sale	35,100	11,750
Property and equipment, net	7,991,166	6,923,003
Total non-current assets	<u>31,819,901</u>	<u>31,019,774</u>
Total assets	<u>\$ 32,489,037</u>	<u>\$ 31,619,462</u>
<b>LIABILITIES AND NET ASSETS</b>		
Current liabilities:		
Accounts payable	\$ 66,688	\$ 21,785
Designated scholarships	321,599	325,524
Charter deposits	-	1,920
Due to Coast Community College District	-	46,012
Total current liabilities	<u>388,287</u>	<u>395,241</u>
Net assets:		
Net assets without donor restrictions	843,216	986,823
Net assets with donor restrictions	31,257,534	30,237,398
Total net assets	<u>32,100,750</u>	<u>31,224,221</u>
Total liabilities and net assets	<u>\$ 32,489,037</u>	<u>\$ 31,619,462</u>

See accompanying notes to financial statements.

ORANGE COAST COLLEGE FOUNDATION  
STATEMENT OF ACTIVITIES  
For the fiscal year ended June 30, 2020

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Support and revenues			
Support			
Contributions	\$ 125,501	\$ 491,136	\$ 616,637
Fundraising for college programs	-	1,091,384	1,091,384
Program related sales	-	66,237	66,237
Management fees	151,813	-	151,813
Miscellaneous revenue	83,401	109,268	192,669
In-kind contributions	-	44,783	44,783
Donated vessels	-	3,983,785	3,983,785
Donated services	689,643	-	689,643
Donated facilities	19,898	-	19,898
Total support	<u>1,070,256</u>	<u>5,786,593</u>	<u>6,856,849</u>
Other income, gains and losses			
Charter fees	1,098,751	-	1,098,751
Gain on sale of donated assets	-	74,025	74,025
Investment income, net of expenses	24,427	445,420	469,847
Realized loss on investments	(13,959)	(253,235)	(267,194)
Unrealized loss on investments	(4,677)	(117,221)	(121,898)
Change in value for split-interest agreements	-	59,336	59,336
Change in value for investments held with FCCC	-	(616)	(616)
Total other income, gains, and losses	<u>1,104,542</u>	<u>207,709</u>	<u>1,312,251</u>
Total revenues before net assets released from restrictions	2,174,798	5,994,302	8,169,100
Net assets released from restrictions	<u>4,974,166</u>	<u>(4,974,166)</u>	<u>-</u>
Total support and revenues	<u>7,148,964</u>	<u>1,020,136</u>	<u>8,169,100</u>
Operating expenses			
Program services			
Student and college support	2,667,689	-	2,667,689
Sailing program	3,926,017	-	3,926,017
Supporting services			-
Management and general	554,040	-	554,040
Fundraising	144,825	-	144,825
Total expenses	<u>7,292,571</u>	<u>-</u>	<u>7,292,571</u>
Change in net assets	<u>(143,607)</u>	<u>1,020,136</u>	<u>876,529</u>
Beginning of year	<u>986,823</u>	<u>30,237,398</u>	<u>31,224,221</u>
End of year	<u>\$ 843,216</u>	<u>\$ 31,257,534</u>	<u>\$ 32,100,750</u>

See accompanying notes to financial statements.

ORANGE COAST COLLEGE FOUNDATION  
STATEMENT OF ACTIVITIES  
For the fiscal year ended June 30, 2019

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Support and revenues			
Support			
Contributions	\$ 55,807	\$ 586,092	\$ 641,899
Fundraising for college programs	-	1,253,974	1,253,974
Program related sales	-	113,910	113,910
Management fees	128,455	-	128,455
Miscellaneous revenue	20,814	38,340	59,154
In-kind contributions	-	39,630	39,630
Donated vessels	-	1,644,815	1,644,815
Donated services	659,897	-	659,897
Donated facilities	19,898	-	19,898
Total support	<u>884,871</u>	<u>3,676,761</u>	<u>4,561,632</u>
Other income, gains and losses			
Charter fees	745,714	-	745,714
Loss on sale of donated assets	-	(821,506)	(821,506)
Investment income, net of expenses	23,182	456,113	479,295
Realized gain on investments	16,057	294,192	310,249
Unrealized gain on investments	8,569	200,025	208,594
Change in value for split-interest agreements	-	70,200	70,200
Change in value for investments held with FCCC	-	(219)	(219)
Total other income, gains, and losses	<u>793,522</u>	<u>198,805</u>	<u>992,327</u>
Total revenues before net assets released from restrictions	1,678,393	3,875,566	5,553,959
Net assets released from restrictions	<u>4,599,345</u>	<u>(4,599,345)</u>	<u>-</u>
Total support and revenues	<u>6,277,738</u>	<u>(723,779)</u>	<u>5,553,959</u>
Operating expenses			
Program services			
Student and college support	2,276,126	-	2,276,126
Sailing program	3,467,438	-	3,467,438
Supporting services			-
Management and general	441,588	-	441,588
Fundraising	138,578	-	138,578
Total expenses	<u>6,323,730</u>	<u>-</u>	<u>6,323,730</u>
Change in net assets	<u>(45,992)</u>	<u>(723,779)</u>	<u>(769,771)</u>
Beginning of year	<u>1,032,815</u>	<u>30,961,177</u>	<u>31,993,992</u>
End of year	<u>\$ 986,823</u>	<u>\$ 30,237,398</u>	<u>\$ 31,224,221</u>

See accompanying notes to financial statements.

ORANGE COAST COLLEGE FOUNDATION  
STATEMENTS OF CASH FLOWS  
For the fiscal years ended June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
<b>Cash flows from operating activities:</b>		
Contributions and special events	\$ 677,037	\$ 379,280
Fundraising for college programs	1,091,384	1,253,974
Interest	469,847	479,295
Other operating activities and charter fees	1,441,313	918,778
Payments to/on behalf of employees	(655,694)	(584,843)
Payments to suppliers	(2,605,337)	(1,833,333)
Payments to/on behalf of students for scholarships	(753,729)	(720,110)
Net cash (used by) provided by operating activities	<u>(335,179)</u>	<u>(106,959)</u>
<b>Cash flows from investing activities:</b>		
Proceeds from sale of boats and equipment	201,350	247,253
Acquisitions of boats and equipment	236,425	10,524
Purchase of investments	(418,750)	(4,607,456)
Proceeds from sale of investments	224,123	4,294,472
Net cash provided (used) by investing activities	<u>243,148</u>	<u>(55,207)</u>
Net decrease in cash and cash equivalents	(92,031)	(162,166)
Cash and cash equivalents, beginning of year	<u>458,488</u>	<u>620,654</u>
<b>Cash and cash equivalents, end of year</b>	<u><u>\$ 366,457</u></u>	<u><u>\$ 458,488</u></u>
<b>Reconciliation of change in net assets to cash provided (used) by operating activities:</b>		
Change in net assets	\$ 876,529	\$ (769,771)
Adjustments to reconcile change in net assets to cash (used) provided by operating activities		
Depreciation expense	2,528,522	2,620,853
Realized and unrealized loss (gain) on investments	389,092	(518,843)
Non-cash contributions and donated vessels received	(4,028,568)	(1,684,445)
(Gain) loss on sale of donated items	(74,025)	821,506
Change in value for split-interest agreements	(59,336)	(70,200)
Change in value for investments held with FCCC	616	219
Change in assets - (increase)/decrease:		
Accounts receivable	(171,479)	(4,000)
Pledge receivable	151,088	(162,719)
Contribution receivable from split-interest agreement	59,336	(70,200)
Notes receivable	-	13,930
Change in liabilities - increase/(decrease):		
Accounts payable	40,978	(54,219)
Charter deposits	(1,920)	(200,000)
Due to Coast Community College District	(46,012)	(29,070)
<b>Net cash (used) provided by operating activities</b>	<u><u>\$ (335,179)</u></u>	<u><u>\$ (106,959)</u></u>
<b>Non-cash investment activities include:</b>		
Equipment and vessels	<u><u>\$ 3,983,785</u></u>	<u><u>\$ 1,644,815</u></u>

See accompanying notes to financial statements.

ORANGE COAST COLLEGE FOUNDATION  
STATEMENT OF FUNCTIONAL EXPENSES  
For the fiscal year ended June 30, 2020

	Student and College <u>Support</u>	Sailing <u>Program</u>	Total Program <u>Services</u>	Management & <u>Services</u>	<u>Fundraising</u>	<u>Total</u>
Donated services	\$ 248,271	\$ -	\$ 248,271	\$ 296,546	\$ 144,825	\$ 689,642
Donated facilities	19,898	-	19,898	-	-	19,898
In-kind contributions	44,783	-	44,783	-	-	44,783
Scholarships and grants	685,772	-	685,772	64,032	-	749,804
Salaries and benefits	311,817	275,671	587,488	22,194	-	609,682
Services - other	613	-	613	-	-	613
Advertising and promotion	18,709	4,109	22,818	-	-	22,818
Office expenses	64,978	5,931	70,909	46,469	-	117,378
Occupancy	23,920	112,290	136,210	692	-	136,902
Travel	19,253	22,244	41,497	641	-	42,138
Conference and meetings	1,602	719	2,321	959	-	3,280
Depreciation	-	2,528,522	2,528,522	-	-	2,528,522
Insurance	-	-	-	21,924	-	21,924
Equipment	154,580	566,374	720,954	-	-	720,954
Hospitality	23,213	91	23,304	35,067	-	58,371
Management fees	141,812	10,000	151,812	-	-	151,812
Bank charges and fees	12,035	292	12,327	2,312	-	14,639
Contract services	149,328	8,455	157,783	12,616	-	170,399
Program expenses	691,112	312,000	1,003,112	10,000	-	1,013,112
Permit, Licenses, Taxes & Penalties	2,618	71,459	74,077	165	-	74,242
Subscriptions & dues	15,447	7,155	22,602	35,434	-	58,036
Other expenses	37,928	705	38,633	4,989	-	43,622
<b>Total</b>	<b><u>\$ 2,667,689</u></b>	<b><u>\$ 3,926,017</u></b>	<b><u>\$ 6,593,706</u></b>	<b><u>\$ 554,040</u></b>	<b><u>\$ 144,825</u></b>	<b><u>\$ 7,292,571</u></b>

See accompanying notes to financial statements.

ORANGE COAST COLLEGE FOUNDATION  
STATEMENT OF FUNCTIONAL EXPENSES  
For the fiscal year ended June 30, 2019

	Student and College <u>Support</u>	Sailing <u>Program</u>	Total Program <u>Services</u>	Management & <u>Services</u>	<u>Fundraising</u>	<u>Total</u>
Donated services	\$ 237,563	\$ -	\$ 237,563	\$ 283,756	\$ 138,578	\$ 659,897
Donated facilities	19,898	-	19,898	-	-	19,898
In-kind contributions	39,630	-	39,630	-	-	39,630
Scholarships and grants	720,110	-	720,110	-	-	720,110
Salaries and benefits	330,904	224,869	555,773	-	-	555,773
Services - legal	1,056	-	1,056	-	-	1,056
Services - other	1,550	-	1,550	-	-	1,550
Advertising and promotion	30,904	4,282	35,186	1,500	-	36,686
Office expenses	68,241	364	68,605	33,439	-	102,044
Occupancy	22,146	102,866	125,012	573	-	125,585
Travel	53,563	3,783	57,346	52	-	57,398
Conference and meetings	2,924	-	2,924	4,812	-	7,736
Depreciation	-	2,620,853	2,620,853	-	-	2,620,853
Insurance	-	-	-	16,297	-	16,297
Equipment	106,960	183,260	290,220	-	-	290,220
Hospitality	48,634	127	48,761	17,265	-	66,026
Management fees	118,455	10,000	128,455	-	-	128,455
Bank charges and fees	10,055	382	10,437	1,719	-	12,156
Contract services	255,248	88,173	343,421	16,842	-	360,263
Program expenses	155,902	209,000	364,902	19,561	-	384,463
Permit, Licenses, Taxes & Penalties	4,775	14,217	18,992	279	-	19,271
Subscriptions & dues	200	4,532	4,732	32,471	-	37,203
Other expenses	47,408	730	48,138	13,022	-	61,160
<b>Total</b>	<b><u>\$ 2,276,126</u></b>	<b><u>\$ 3,467,438</u></b>	<b><u>\$ 5,743,564</u></b>	<b><u>\$ 441,588</u></b>	<b><u>\$ 138,578</u></b>	<b><u>\$ 6,323,730</u></b>

See accompanying notes to financial statements.

ORANGE COAST COLLEGE FOUNDATION  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2020 and 2019

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**NOTE 1 - ORGANIZATION**

The Orange Coast College Foundation (the Foundation) is a non-profit public benefit corporation organized under the Non-profit Public Corporation Law of the State of California. The Foundation was incorporated on August 7, 1984 with the express purpose of promoting and assisting the educational programs of Orange Coast College (the College) in accordance with the mission, policies and priorities of the College as administered by its President. The Foundation conducts its operations in conformity with general regulations established by the Coast Community College District (the District) as required by the Education Code Section 72672(c). The members of the Foundation's Board of Directors are composed of members from the local community. The Foundation maintains boats, many of which were donated, to use in the educational programs at the College.

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Basis of Accounting: The financial statements have been prepared on the accrual method of accounting and accordingly reflect all significant receivables and liabilities.

Classification of Net Assets: Net assets, revenues, gains, and losses are classified based on the existence or absence of donor- or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Net Assets without Donor Restrictions* - Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

*Net Assets with Donor Restrictions* - Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as restricted revenue when received and release from restrictions when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

The Foundation reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Cash and Cash Equivalents: Cash and cash equivalents are considered to be all cash available for immediate use. Cash and cash equivalents consist of cash in interest bearing bank accounts and money market funds. Cash held temporarily in the long-term investment portfolio (until suitable investments are identified) is excluded from cash and cash equivalents.

Investments: Investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the statement of financial position. Investment income (interest and dividends) is included in the change in net assets from operations unless the income or loss is restricted by donor or law.

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(Continued)

ORANGE COAST COLLEGE FOUNDATION  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2020 and 2019

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**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Pledges Receivable Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional pledges that are due in more than one year are recognized at fair value using present value discount rate representing the risk-free interest rate applicable to the years in which the promises are to be received. Amortization of the discount is included in contribution revenue.

Management has reviewed the collectability of these pledges and determines the balances to be fully collectable. A plan to regularly evaluate pledges receivable and the potential collectability is in place and reviewed throughout the year.

Split-Interest Agreement: The Foundation is the beneficiary of a charitable remainder trust. The terms and discount rates for this agreement is based upon the life expectancy of the donor(s) and present value tables provided by the Internal Revenue Service for determining the amount of the charitable contribution. The charitable remainder trust is administered by a third-party. Assets associated with the split-interest agreement are recognized at the present value of the estimated future benefits of the agreement.

Property and Equipment: Property and equipment are stated at cost. Donated property is recorded at its estimated fair value at the date of receipt, which is then treated as cost. The Foundation maintains a capitalization threshold of \$1,000. The costs of normal maintenance and repairs that do not add to the value of an asset or significantly extend an asset's life are not capitalized.

Depreciation is computed on the straight-line basis over the estimated useful life of the assets. The estimated useful life for property and equipment is 5-10 years.

Accounts Payable: Accounts payable consists of amounts due to vendors, but not yet disbursed during the fiscal year.

Designated Scholarships: The Foundation acts as an intermediary to other organizations to distribute scholarships to students that the other organization has identified. Since the Foundation does not choose the recipient of the scholarship, it does not receive a contribution when they receive the assets, nor do they recognize the scholarship expense when the funds are disbursed. Designated scholarships are recognized on the statements of financial position as a liability.

Contributions and Contributions Recognition: Contributions, including unconditional promises to give, are recorded when made. All contributions are available for use for operations unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional promises to give due in the next year are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reported at their net realizable value, using risk-free interest rates applicable to the years in which the promises are to be received.

Donations, other than cash are recorded at estimated fair value at the time of the donation.

Donated Property and Equipment: Donated property and equipment are reflected as contributions in the accompanying statements at their estimated value at date of donation. For donated items with estimated values of \$5,000 or higher an appraisal is provided by the donor. This appraised value prepared by a third party is the basis for the value recognized for the in-kind contribution.

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(Continued)

ORANGE COAST COLLEGE FOUNDATION  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2020 and 2019

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**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

Functional Allocation of Expenses: The costs of providing the various programs and supporting services have been summarized on a functional basis in the statement of activities. Most expenses are directly charged to the department or function incurring the expense. The expenses that are allocated include salaries and benefits, which are allocated based on management's estimate of time and effort among the programs and supporting services benefited.

Management Fee: The Foundation serves the Orange Coast College campus clubs, departments, and organizations by managing funds for scholarships and other purposes to promote education. These funds are assessed an annual management fee to cover the stewardship and administrative expenses. This fee is recognized as income without donor-imposed restrictions.

Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America require management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Reclassifications: Certain reclassification have been made to conform to the current year presentation. The reclassifications have no effect on the previously reported net assets or change in net assets.

Income Taxes: The Foundation qualifies as a tax-exempt organization under the Internal Revenue Code Section 501 (c)(3) and California Revenue and Taxation Code 23701d.

The Foundation has evaluated its tax positions and the certainty as to whether those positions will be sustained in the event or any audit by taxing authorities at the federal and state levels.

The primary tax positions evaluated relate to the Foundation's continued qualification as a tax-exempt organization and whether there are unrelated business income activities that would be taxable. Management has determined that all income tax positions will more likely than not be sustained upon potential audit or examination, therefore, no disclosures of uncertain income tax positions are required.

The Foundation is subject to income tax on net income that is derived from business activities that are unrelated to the exempt purposes. The Foundation files and exempt informational return and applicable unrelated business income tax return in the U.S. federal jurisdiction and with the California Franchise Tax Board.

Recent Accounting Pronouncement: In June 2018, the FASB issued (ASU) 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. The amendments in this Update provide a more robust framework to determine when a transaction should be accounted for as a contribution under Subtopic 958-605 or as an exchange transaction accounted for under other guidance (for example, Topic 606). The amendments also provide additional guidance about how to determine whether a contribution is conditional. The Foundation applied the amendments in this ASU for the year ended June 30, 2020 using a full retrospective method of application. There were no material changes to the recognition or presentation of revenue as a result of the application of ASU 2018-08. As a result, no cumulative effect adjustment was recorded upon adoption.

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(Continued)

ORANGE COAST COLLEGE FOUNDATION  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2020 and 2019

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**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Subsequent Events: The Foundation has evaluated subsequent events through February 18, 2021, which is the date these financial statements were available to be issued. There were no subsequent events requiring recognition as of June 30, 2020.

Coronavirus Implications: In December 2019, a novel strain of coronavirus surfaced and has spread around the world, with resulting business and social disruption. The coronavirus was declared a Public Health Emergency of International Concern by the World Health Organization on January 30, 2020. The extent to which the coronavirus may continue to impact business activity or investment results depends on future developments, which continue to be highly uncertain and cannot be predicted.

**NOTE 3 - LIQUIDITY AND AVAILABILITY**

Financial assets available for operating expenditures, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	<u>2020</u>	<u>2019</u>
Financial assets at year-end:		
Cash and cash equivalents	\$ 366,457	\$ 458,488
Accounts receivable	177,679	6,200
Pledges receivable, current portion	100,000	110,000
Investments	<u>23,131,242</u>	<u>23,340,876</u>
	23,775,378	23,915,564
Total financial assets		
Less amounts not available for general expenditure within one year:		
Net assets with donor restrictions	(31,257,534)	(30,237,398)
Add back:		
Split interest agreement	567,722	508,386
Amount related to property and equipment	<u>7,850,899</u>	<u>5,862,791</u>
Amounts not available for general expenditure within one year	<u>(22,838,913)</u>	<u>(23,866,221)</u>
Financial assets available to meet general expenditures within one year	<u>\$ 936,465</u>	<u>\$ 49,343</u>

As part of the liquidity management plan, the Foundation invests cash in excess of daily requirements in short-term investments, such as money market funds, and long-term investments. The endowment fund consists of a donor-restricted endowment. Income from the donor-restricted endowment is restricted for its specific purpose, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

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(Continued)

ORANGE COAST COLLEGE FOUNDATION  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2020 and 2019

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**NOTE 4 - CONCENTRATION OF CREDIT RISK**

The Foundation manages deposit concentration risk by placing cash and money market accounts with financial institutions believed to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date, the Foundation has not experienced losses in any of these accounts. Credit risk associated with accounts receivable and promises to give is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due organizations supportive of our mission. Investments are made by diversified investment managers whose performance is monitored by the Finance Committee of the Board of Directors. Although the fair values of investments are subject to fluctuation on a year-to-year basis, the Finance Committee believes that the investment policies and guidelines are prudent for the long-term welfare of the organizations.

Deposits: Custodial credit risk is the risk that in the event of a bank failure, the Foundation's deposits may not be returned to it. The Foundation occasionally has a need to maintain cash balances in excess of \$250,000, the amount insured by the Federal Deposit Insurance Corporation (FDIC). The Foundation's deposits in excess of the FDIC are insured. The collateral is held by the pledging bank's trust department, not in the Foundation's name.

Investments: Investments with brokers are insured by the Securities Investor Protection Corporation (SIPC) up to \$500,000 of which \$250,000 may be cash. Insurance protects assets in the case of broker-dealer insolvency and not against declines in market valuation. As of June 30, 2020 the Foundation had investments in excess of the SIPC insurance amount. The Foundation followed established policies in directing and monitoring the investment management of the Foundation's investments during the year.

**NOTE 5 - PLEDGES RECEIVABLE**

Unconditional promises to give at June 30, 2020 and 2019 are as follows:

	<u>2020</u>	<u>2019</u>
Receivable - less than one year	\$ 100,000	\$ 110,000
Receivable - one to five years	<u>100,000</u>	<u>250,000</u>
Gross unconditional pledges	200,000	360,000
Less discount	<u>(5,329)</u>	<u>(14,241)</u>
Net pledge receivable	<u>\$ 194,671</u>	<u>\$ 345,759</u>

Pledges receivable have been discounted to present value using a discount rate of 1.56 percent.

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(Continued)

ORANGE COAST COLLEGE FOUNDATION  
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**NOTE 6 - INVESTMENTS**

Investment return for the years ended June 30, 2020 and 2019 are as follows:

<u>June 30, 2020</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Money market	\$ 390,401	\$ -	\$ -	\$ 390,401
Fixed income	7,001,920	-	-	7,001,920
Marketable equity	13,072,023	-	-	13,072,023
Real estate	333,467	-	-	333,467
Venture capital/partnership	-	-	1,216,008	1,216,008
Hedge fund	-	-	1,095,067	1,095,067
Investment with FCCC	-	-	22,356	22,356
Subtotal	<u>20,797,811</u>	<u>-</u>	<u>2,333,431</u>	<u>23,131,242</u>
 Split-interest agreement	 <u>-</u>	 <u>-</u>	 <u>567,722</u>	 <u>567,722</u>
	<u>\$ 20,797,811</u>	<u>\$ -</u>	<u>\$ 2,901,153</u>	<u>\$ 23,698,964</u>
 <u>June 30, 2019</u>	 <u>Level 1</u>	 <u>Level 2</u>	 <u>Level 3</u>	 <u>Total</u>
Money market	\$ 278,415	\$ -	\$ -	\$ 278,415
Fixed income	5,852,768	-	-	5,852,768
Marketable equity	14,647,404	-	-	14,647,404
Real estate	550,018	-	-	550,018
Venture capital/partnership	-	-	935,317	935,317
Hedge fund	-	-	1,053,982	1,053,982
Investment with FCCC	-	-	22,972	22,972
Subtotal	<u>\$ 21,328,605</u>	<u>-</u>	<u>2,012,271</u>	<u>\$ 23,340,876</u>
 Split-interest agreement	 <u>-</u>	 <u>-</u>	 <u>508,386</u>	 <u>508,386</u>
	<u>\$ 21,328,605</u>	<u>\$ -</u>	<u>\$ 2,520,657</u>	<u>\$ 23,849,262</u>

Levels 1 through 3 have been assigned to the fair value measurement of investments. The fair value level of measurement is determined as follows:

*Level 1* - quoted prices in an active market for identical assets. Level 1 investments include money market, fixed income, marketable equity and real estate.

*Level 2* - quoted prices for similar assets and market-corroborated inputs.

*Level 3* - the organization's own assumptions about market participation, including assumptions about risk, developed based on the best information available in the circumstances. Level 3 investment include venture capital/partnership, hedge fund and investment with FCCC.

(Continued)

ORANGE COAST COLLEGE FOUNDATION  
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June 30, 2020 and 2019

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**NOTE 6 - INVESTMENTS (Continued)**

For venture capital/partnership funds , the fund’s investment objective is to achieve attractive risk-adjusted rates of return through investment in a diversified portfolio of assets. The fund operates as a “fund-of-funds, investing, either directly or indirectly, in a group of funds or other pooled investment vehicles managed by investment advisers selected by the fund’s investment manager. The fund seeks to provide investors with exposure to alternative investment strategies by investing in diversified markets and instruments. Valuation of these interests is calculated using the estimated value of the underlying private equity funds in which it is invested. The average remaining life of these funds is 10 to 12 years. The redemption frequency for the investment is on a monthly or quarterly basis. The notice period for redemptions is 30-90 days.

For hedge funds, the fund’s objective is to seek attractive risk-adjust rates of return through investment in a diversified portfolio of assets. The Fund operates as a fund of funds, investing, either directly or indirectly, in a group of funds or other pooled investment vehicles managed by investment advisers selected by the Fund’s investment manager. The redemption frequency for the investment is on a monthly or quarterly basis. The notice period for redemptions is 30-95 days.

The table below presents a reconciliation for venture capital/partnership investments measured at fair value on a recurring basis using significant unobservable inputs (Level 3-income approach) for the years ended June 30:

<u>Venture capital/partnership</u>	<u>2020</u>	<u>2019</u>
Balance, beginning of year	\$ 935,317	\$ 776,317
Unrealized gains	<u>280,691</u>	<u>159,000</u>
Balance, end of year	<u>\$ 1,216,008</u>	<u>\$ 935,317</u>

The table below presents a reconciliation for hedge funds investments measured at fair value on a recurring basis using significant unobservable inputs (Level 3-income approach) for the years ended June 30:

<u>Hedge fund</u>	<u>2020</u>	<u>2019</u>
Balance, beginning of year	\$ 1,053,982	\$ 1,032,380
Unrealized gains	<u>41,085</u>	<u>21,602</u>
Balance, end of year	<u>\$ 1,095,067</u>	<u>\$ 1,053,982</u>

All unrealized gains reported in the tables above related to assets still held as of June 30, 2020 and 2019.

There were no transfers in or out of Level 3 during the years ended June 30, 2020 and 2019.

As of June 30, 2020, the Foundation had unfunded commitments of \$1,190,538 related to venture capital/partnerships and hedge funds.

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(Continued)

ORANGE COAST COLLEGE FOUNDATION  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2020 and 2019

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**NOTE 6 - INVESTMENTS (Continued)**

Net investment return for the years ended June 30 consists of the following:

	<u>2020</u>	<u>2019</u>
Investment income, net of expense	\$ 469,847	\$ 479,295
Realized (loss) gain on investments	(267,194)	310,249
Unrealized (loss) gain on investments	<u>(121,898)</u>	<u>208,594</u>
Net investment return	<u>\$ 80,755</u>	<u>\$ 998,138</u>

**NOTE 7 - INVESTMENT WITH FOUNDATION FOR CALIFORNIA COMMUNITY COLLEGES (FCCC)**

The Foundation has entered into a partnership arrangement with the California Community Colleges Scholarship Endowment (CCCSE) through the Foundation for California Community Colleges (FCCC). The FCCC has an investment advisory committee charged with the responsibility for directing and monitoring the investment management of the CCCSE's assets.

The Foundation has transferred a total of \$22,486 to the FCCC. These funds are invested in a pooled investment fund held by the FCCC (Level 3). At June 30, 2020 the fair value of this investment was \$22,356, which consisted of cash of \$775, equity mutual funds of \$14,637 and fixed income mutual funds of \$6,944. At June 30, 2019 the fair value of this investment was \$22,972, which consisted of cash of \$480, equity mutual funds of \$15,526 and fixed income mutual funds of \$6,966.

Changes in investments held with FCCC for the fiscal year ended June 30, 2020 and 2019 are presented herein:

Balance, July 1, 2018	\$ 23,191	
Change in fair value	1,248	
Distributions	<u>(1,467)</u>	
Balance, June 30, 2019	22,972	
Change in fair value	184	
Distributions	<u>(800)</u>	
Balance, June 30, 2020	<u>\$ 22,356</u>	

The CCCSE was set up to provide matching scholarships funds for California community colleges. The CCCSE was formed through a generous \$50 million matching commitment from the Osher Foundation and an initial contribution of \$25 million. The CCCSE began to distribute scholarship funding from the initial \$25 million gift to each participating community college in the 2009-10 year. The allocation is based on each college's full-time equivalent students (FTES) and each scholarship will be valued at \$1,000 for a school year. The Foundation received \$20,400 and \$19,800 from the Osher Scholarship Fund for the fiscal years ended June 30, 2020 and 2019, respectively, for scholarships.

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(Continued)

ORANGE COAST COLLEGE FOUNDATION  
NOTES TO FINANCIAL STATEMENTS  
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**NOTE 8 - SPLIT-INTEREST AGREEMENT**

The Foundation is the beneficiary of two split-interest agreement for which the Foundation is not the administrator. The Foundation recognized the present value of the estimated future benefits of the agreement to be received as temporarily restricted contribution revenue and as a receivable when notified of the agreement. At June 30, 2020 and 2019, the Foundation's estimated net present value of their share was \$567,722 and \$508,386, respectively.

**NOTE 9 - PROPERTY AND EQUIPMENT**

As of June 30, 2020 and 2019, property and equipment at consisted of the following:

	<u>Balance</u> <u>July 1, 2019</u>	<u>Additions</u>	<u>Transfers and</u> <u>Deletions</u>	<u>Balance</u> <u>June 30, 2020</u>
Equipment	\$ 681,473	\$ -	\$ -	\$ 681,473
Boats	<u>11,730,532</u>	<u>4,174,685</u>	<u>(2,215,500)</u>	<u>13,689,717</u>
Total costs and donated assets	<u>12,412,005</u>	<u>4,174,685</u>	<u>(2,215,500)</u>	<u>14,371,190</u>
Accumulated depreciation				
Equipment	(142,846)	-	(36,250)	(106,596)
Boats	<u>(5,346,156)</u>	<u>(2,528,522)</u>	<u>1,601,250</u>	<u>(6,273,428)</u>
Total accumulated depreciation	<u>(5,489,002)</u>	<u>(2,528,522)</u>	<u>1,565,000</u>	<u>(6,380,024)</u>
Net property and equipment	<u>\$ 6,923,003</u>	<u>\$ 1,646,163</u>	<u>\$ (650,500)</u>	<u>\$ 7,991,166</u>
	<u>Balance</u> <u>July 1, 2018</u>	<u>Additions</u>	<u>Transfers and</u> <u>Deletions</u>	<u>Balance</u> <u>June 30, 2019</u>
Equipment	\$ 627,268	\$ 54,205	\$ -	\$ 681,473
Boats	<u>13,834,910</u>	<u>1,620,272</u>	<u>(3,724,650)</u>	<u>11,730,532</u>
Total costs and donated assets	<u>14,462,178</u>	<u>1,674,477</u>	<u>(3,724,650)</u>	<u>12,412,005</u>
Accumulated depreciation				
Equipment	(121,186)	(21,660)	-	(142,846)
Boats	<u>(5,407,154)</u>	<u>(2,599,193)</u>	<u>2,660,191</u>	<u>(5,346,156)</u>
Total accumulated depreciation	<u>(5,528,340)</u>	<u>(2,620,853)</u>	<u>2,660,191</u>	<u>(5,489,002)</u>
Net property and equipment	<u>\$ 8,933,838</u>	<u>\$ (946,376)</u>	<u>\$ (1,064,459)</u>	<u>\$ 6,923,003</u>

(Continued)

ORANGE COAST COLLEGE FOUNDATION  
NOTES TO FINANCIAL STATEMENTS  
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**NOTE 10 - ASSETS HELD FOR SALE**

The Foundation accepts boats and marine equipment to support the College's School of Sailing and Seamanship (the School). Boats and marine equipment not used in the program are held for sale. As of June 30, 2020 and 2019, the carrying value is \$35,100 and \$11,750, respectively.

**NOTE 11 - SALE OF DONATED ASSETS**

The Foundation records donated assets at their fair value on the date of the donation. For donated items used for instructional purposes, these items are recognized as property and equipment and depreciated as described in Note 2. Upon the disposal or sale of the property and equipment, the Foundation recognizes either a gain or loss from the disposal or sale of the donated assets.

Sale of donated assets of boats and marine equipment for the years ended June 30, 2020 and 2019 is as follows:

	<u>2020</u>	<u>2019</u>
Net proceeds from sale	\$ 275,375	\$ 247,253
Original donated value	2,729,872	3,728,950
Accumulated depreciation	<u>(2,528,522)</u>	<u>(2,660,191)</u>
Less net value	<u>201,350</u>	<u>1,068,759</u>
Net gain (loss) on sale	<u>\$ 74,025</u>	<u>\$ (821,506)</u>

**NOTE 12 - CHARTER FEES**

Certain boats donated to the Foundation may be leased for a period of approximately two years, with an option to purchase. Income is recognized in the year received. During the fiscal year 2019-20, charter fees and depreciation expenses were \$1,098,751 and \$2,043,922, respectively. During the fiscal year 2018-19, charter fees and depreciation expenses were \$745,714 and \$1,389,782, respectively.

**NOTE 13 - ENDOWMENT**

The Foundation's endowment consists of a donor-restricted endowment funds established for Instructional Excellence. As required by Generally Accepted Accounting Principles (GAAP), net assets associated with the endowment fund, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

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(Continued)

**NOTE 13 - ENDOWMENT** (Continued)

Interpretation of Relevant Law: The Board of Directors of the Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation retains in perpetuity (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor restricted amounts not retained in perpetuity are subject to appropriations for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1) The duration and preservation of the funds
- 2) The purposes of the Foundation and the donor-restricted endowment funds
- 3) General economic conditions
- 4) The possible effect of inflation and deflation
- 5) The expected total return from income and the appreciation of investments
- 6) Other resources of the Foundation
- 7) The investment policies of the Foundation

Endowment Composition and Changes in Endowment Net Assets: Endowment net asset composition by type of fund as of June 30, 2020 and 2019 consisted of donor restricted endowment funds subject to purpose and time restrictions of \$105,191 and \$106,525, respectively. Changes in endowment net assets for the fiscal year ended June 30, 2020 and 2019 are reported in the statement of activities as investment income with donor restrictions restricted activities as appropriate.

Funds with Deficiencies: From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA required the Foundation to retain as a fund of perpetual duration. These deficiencies result from unfavorable market fluctuations that occurred shortly after the investment of new restricted contributions and continued appropriation for certain programs that are deemed prudent by the Board of Directors. In accordance with GAAP, there are no funds with deficiencies of this nature that are reported in net assets without donor restrictions as of June 30, 2020 and 2019.

Return Objectives and Risk Parameters: The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a moderate level of investment risk. The Foundation expects its endowment funds, over time, to provide an average rate of return of approximately five percent annually. Actual returns in any given year may vary from this amount.

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(Continued)

ORANGE COAST COLLEGE FOUNDATION  
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**NOTE 13 - ENDOWMENT (Continued)**

Strategies Employed for Achieving Objectives: To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on quality-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy: The Foundation has a policy of appropriating for distribution each year five percent of the original contribution (corpus) which will be considered the floor and five percent of the total value (corpus plus income and any realized gains) which will be the ceiling. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Accordingly, over the long term, the Foundation expects the current spending policy to allow its endowment to grow. Spending is reviewed annually and allocations are determined to allow continued growth. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

**NOTE 14 - NET ASSETS WITH DONOR RESTRICTIONS**

Net assets released from donor restrictions by incurring expenses satisfying the restricted purposes as follows the fiscal years ended June 30, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Satisfaction of Purpose Restrictions		
Scholarships and grants	\$ 749,804	\$ 720,110
College support	1,476,617	947,958
Sailing program	2,528,522	2,620,853
Capital projects:		
Art pavilion	366	28,194
Recycling center	5,241	29,240
Planetarium	205,406	245,143
Sailing center expansion	<u>8,210</u>	<u>7,847</u>
Total net assets released from donor restrictions	<u>\$ 4,974,166</u>	<u>\$ 4,599,345</u>

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(Continued)

ORANGE COAST COLLEGE FOUNDATION  
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**NOTE 14 - NET ASSETS WITH DONOR RESTRICTIONS** (Continued)

Net assets with donor restrictions are restricted for the following purposes or periods:

	<u>2020</u>	<u>2019</u>
Subject to expenditure for specific purpose:		
Scholarships and grants	\$ 7,170,629	\$ 7,553,055
College and student assistance	13,676,061	14,060,794
Sailing program	7,850,899	5,862,791
Capital projects:		
Art pavilion	19,543	11,243
Recycling center	144,194	141,369
Planetarium	414,879	533,115
Sailing center expansion	1,091,389	1,091,389
Subject to spending policy and appropriation:		
Investment in perpetuity (including amounts above original gift amount of \$93,861), the income from which is expendable to support:		
Scholarships	105,191	106,525
Subject to Passage of Time:		
Pledges receivable, net of discount	194,671	345,759
Receivable for split-interest agreement	567,722	508,386
Not subject to spending policy or appropriations:		
Investments held with FCCC in perpetuity (including amounts above original gift amount of \$22,486):		
Osher scholarships	<u>22,356</u>	<u>22,972</u>
Net assets with donor restrictions	<u>\$ 31,257,534</u>	<u>\$ 30,237,398</u>

**NOTE 15 - RELATED PARTIES**

The primary purpose of the Foundation is to assist in the institutional development and encourage community support to the College. The Foundation receives gifts, property and funds to be used for the benefit of the College, its programs, and any person or organization having an official relationship with the College.

The Foundation was organized as an Auxiliary organization under California Education Code and has a signed master agreement with the District. The agreement allows the District to provide administrative services to assist the Foundation in carrying out its purpose. The District pays salaries and benefits of the executive director, administrative assistants and accountants. In addition, working space for the employees who perform administrative services for the Foundation is provided by the District at no charge. In return, the Foundation provides various levels of monetary support and service to Orange Coast College and Coast Community College District. These transactions are recorded within the financial statements as distributions, student programs, and scholarship expense. The current master agreement is effective July 1, 2016 to June 30, 2021.

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(Continued)

ORANGE COAST COLLEGE FOUNDATION  
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**NOTE 15 - RELATED PARTIES** (Continued)

The primary purpose of the Foundation is to assist in providing and assisting the educational programs of the District. To assist the Foundation in carrying out its purpose, the District pays salaries and benefits of the administrative secretaries and accountants. The donated services for the fiscal years ended June 30, 2020 and 2019 were valued at \$689,643 and \$659,897, respectively, and have been reflected in the financial statements as donated services. The donated facilities for the fiscal years ended June 30, 2020 and 2019 were valued at \$19,898 and \$19,878, respectively, and have been reflected in the financial statements as donated facilities. Related party receivables due from the District are \$172,254 and \$0 for the years ended June 30, 2020 and 2019, respectively. Related party payables due to the District are \$0 and \$46,012 for the years ended June 30, 2020 and 2019, respectively.